

Leadership Connections

Get to Know SFS Americas

Stephanie McAleer, April 2, 2025

Housekeeping Items



The recording and presentation will be available on the Learning Academy HUB and the iPortal.



Engage! Please use the icons, unmute your mic, the chat to ask a question or comment.



You will receive digital learning credits for this session. They will be uploaded into the Global Learning Portal (GLP 2.0).

Welcome From SFS Communications Americas



Maureen Cooke
Senior Manager, Communications
SFS CM AM

Getting to know...

Career Journey

- BA, Business & minor French, Arcadia University; MBA, Penn State
- Started career at DVI Financial Services while still in college
- Have been in healthcare finance within various finance products throughout my career
- Risk Management until 2021 when I took over the Structured Finance Business as head of business
- Just celebrated 20 years with SFS!



Personal

- Favorite place I lived was Paris
- Hobbies include travel, Olympic weightlifting, reading, crochet and supporting my kids in their hobbies (3D printing, theatre, cheer, soccer, scouts, etc)
- Married with 2 crazy kids
- Mental Health Non-Negotiables:
 - Daily workout & 7 hours sleep



Stephanie McAleer Head of Structured Finance, PSAM



What drives me?

- Creating, building and getting things done
- Making connections with colleagues
- Career Development/Mentoring

Fun Fact

For each family vacation, we try to do something new that we have never done before

Leadership motivation

Quote: 'People will forget what you said, people will forget what you did, but people will never forget how you made them feel'

Book: Expect to Win, Carla Harris

Getting to Know...

The Structured Finance Team

Who We Are

Public Finance focusing primarily on Healthcare & Higher Ed

Construction & Real Estate focusing on Healthcare & Life Sciences only

What We Do

We manage key accounts within our businesses identifying opportunities early in the deal process.

Identify, structure and negotiate Sr Secured Loans/Bonds

Close business!!

Our Goals / Our Mission / Our Ambitions

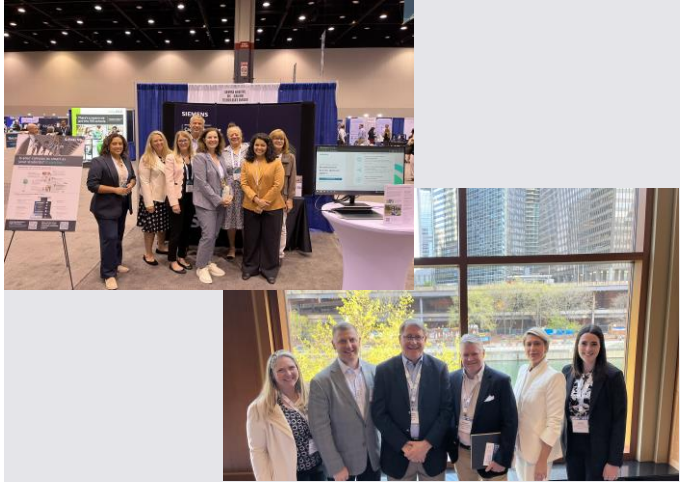
Best in class relationship management with Key Accounts

Creating proximity opportunities for Siemens larger share of wallet

Accomplishments

Structured Finance, and its predecessors, have been part of SFS since 2008.

It went from \$0 portfolio to over \$3B in commitments



Fun Facts About Us

95% of our loans are bilateral

Always on the road!

Approximately 200 flights to visit customers/properties a year!

The SF Sales Team

Construction &
Real Estate



Winston Abbott



Kristin Slovick



Marques Franklin

Public Finance



Kevin Wood

SFS PS-AM
Analyst Program



Ethan Hammett

The SF Risk Management Team

Construction & Real Estate



Ned Finkenstaedt



Dana Valenti



Ilene Gerber



Ashwin Keer



Serge Sorokin



Sepp Dobler

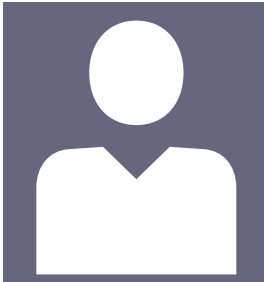


Christopher Essen

Public Finance



Mark Moses



New Hire 4/14

Portfolio



Sharon Prusakowski



Voula Ring



Carleen Malfettone



Any
Questions